MINERVA™
GOV

EMBRACING CYBER RISK MANAGEMENT AS A LEGAL AND STRATEGIC IMPERATIVE FOR STATE & LOCAL GOVERNMENTS

Leadership in cybersecurity and compliance!

Understanding cyber from a risk-based perspective can unlock cybersecurity's most elusive challenges.

V³™
CYBERSECURITY

A Note To Government Leaders:

In today's rapidly evolving technology environment, state and local governments must navigate growing cybersecurity responsibilities while keeping pace with the accelerating rate of innovation. Compliance with regulations and security mandates remains essential, but it is no longer sufficient on its own. Organizations need a structured approach to understanding and managing the real risks that come with modern IT systems, cloud adoption, interconnected services, and operational complexity.

The ADAPT™ Risk Management Model provides that structure. Designed for the realities of public-sector operations, ADAPT™ helps agencies move beyond static checklists and toward continuous, data-driven oversight. It delivers clarity into where vulnerabilities exist, how they affect service delivery, and what actions will produce the greatest reduction in risk.

Minerva GOV™—our patented cyber risk management platform—brings the ADAPT™ Model to life. The platform unifies visibility across frameworks and overlays (e.g. CJIS, NIST, PCI,) allowing leaders to see their full risk landscape in one place. With ADAPT, organizations can diagnose issues quickly, align responsibilities across departments, prioritize remediation efforts, and translate complex technical findings into clear, actionable insights for executives, boards, and oversight bodies.

As innovation accelerates, agencies must be equipped to make informed decisions about budgets, technology investments, and long-term resilience. Minerva GOV provides the evidence needed to justify funding, improve audit readiness, enhance insurance negotiations, and strengthen public trust. It reduces manual workload, increases accountability, and supports a defensible standard of care—critical as expectations for transparency and governance continue to rise.

By adopting a modern risk-management strategy grounded in the ADAPT Model, state and local governments can meet their legal obligations while proactively protecting critical systems and public services. This approach empowers leaders to stay ahead of emerging threats, maintain operational continuity, and ensure their organizations remain resilient in an era of rapid technological change.

Connect with us to learn how the ADAPT Model and Minerva GOV can help your organization strengthen visibility, accountability, and cybersecurity maturity—today and for the future.

Jorge Conde-Berrocal CEO & Founder

"THERE IS NO SUCH THING AS CYBER "LITE" IN GOVERNMENT"

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Because a compliance-based approach can leave your organization legally negligent!

Problem

State and local governments face growing cybersecurity challenges driven by limited skilled personnel, tight budgets, and rapidly advancing technology. Evolving and sometimes unclear regulations add further complexity, making it difficult to keep pace.

At the leadership level, uncertainty about how to address these issues often results in inaction, creating the impression that cybersecurity rests solely with IT. This gap leaves critical systems vulnerable and key risks unaddressed across the organization.

Additionally, limited communication between technical teams and non-technical leadership widens the gap in understanding and prioritization. Combined with resistance to change and competing stakeholder interests, these challenges leave government organizations increasingly exposed, struggling to safeguard sensitive data and maintain a secure, resilient operational environment.
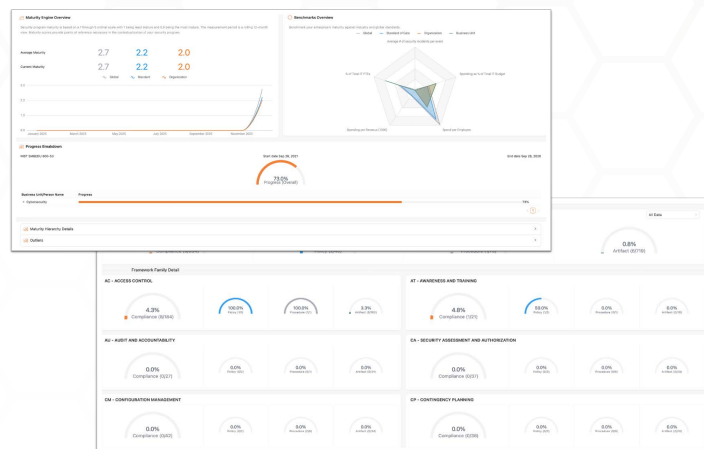
Solution Overview

The Minerva Platform addresses the complex cybersecurity challenges state and local government organizations face, from resource constraints to evolving compliance expectations. Recognized by Gartner for its innovation in Cybersecurity Maturity Assessments and Performance Management, Minerva equips leaders with real-time, actionable data that strengthens communication between technical teams and non-technical decision-makers. Through comprehensive visibility into your security framework and live benchmarking tools, Minerva clarifies legal obligations and highlights true cybersecurity needs. This ensures resources are aligned to the most pressing priorities, reducing unnecessary spending while improving overall protection. With Minerva, your organization can stay focused on its mission while gaining the confidence that critical systems and public trust are responsibly safeguarded.

The ADAPT Risk Model:

✓ **Assess:**
Establish periodic framework-driven reviews and role-based control assignment.

✓ **Diagnose:**
Leverage real-time benchmarking, targeted gap analysis, prioritized risk identification, and data-driven compliance insights.

✓ **Align:**
Define the teams and resources needed to address risks, identifying the risk authorizer, and integrating evidence repositories and ticket workflows.

✓ **Prioritize:**
Utilize data-driven risk identification and AI-generated risk-reduction project recommendations to drive organizational focus.

✓ **Translate:**
Transform insights into action with automated dashboards, board and audit documentation, framework mapping reports, and continuous improvement metrics.

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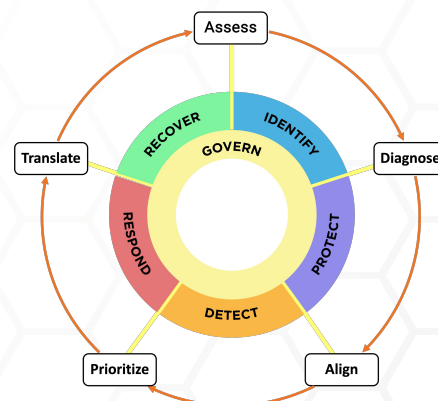
Design Benefits:

✓ **Remove Ambiguity Through Defined Compliance Requirements:**
- Effortlessly define your regulatory requirements.
- Build a resilient, future-ready cyber foundation.

- Optimize resources and eliminate waste.

✓ **Established New Organizational Capabilities to Support a Safe Operating Environment:**
- Foster collaboration with clear role definitions and expectations.
- Align control activities to owners that are responsible for the execution of the function within the district.
- Lay the groundwork for a sustainable, proactive cyber culture.

✓ **Make Decision Today with Data from Today Using Real-Time Visibility:**
- Uncover the hidden vulnerability of cyber negligence before it is to late.
- Gain a clear picture of where you stand from a compliance perspective for Federal and State regulations.
- Build a cyber foundation built on data-driven decision making

✓ **Manage Cyber Risk by Establishing a Deliberate Risk Posture:**
- Pinpoint actionable activities to manage cyber risk with precision.
- Develop results-focused roadmaps that align the districts risk profile with its investments.
- Monitor progress in real-time to stay ahead of the threats.

Unlocking More Value:
Additional Benefits To Elevate Your Cyber Program

✓ **Clear Insights for All Stakeholders:**
Non-technical visualization and reporting for better communication utilizing the skills and language that organizational leaders are comfortable with.

✓ **Patented Benchmarking (US012462207B2) :**
Utilize the nation's only real-time cybersecurity maturity benchmarks to inform your organization on its level of legal exposure to cyber negligence.

✓ **AI-Assisted Control Translation:**
Leverage decades of industry leading cyber experience and AI to eliminate the skills gap for most IT staff, turning the challenge of cybersecurity into an accessible differentiator for your organization.

✓ **Unmatched Pricing:**
Our pricing model for an annual subscription is based on total number of staff supporting your organization. Knowing that this is one of the largest barriers to entry for most organizations in getting the cyber resources they need, we utilized our expertise and technology to make it accessible. We love to compete, so bring us your assessment quote and give us a chance. You might end up with the best solution on the market for less.

> ## There is no easy button for cybersecurity, but there is an easier solution! Reach out today! The bad actors are not waiting for us to begin!

Please visit 🌐 **http://www.v3cybersecurity.com/edu** or email us at ✉ **minerva@v3cybersecurity.com**

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